



## Fiscal Year 2013 (2012)

### 1. New Business

<u>Special promotional loans</u>	€ million	Change in %
<b>Total amount</b>	<b>7 236 (6 469)</b>	<b>11.9</b>
<i>thereof: Agriculture</i>	<i>2 842 (2 438)</i>	<i>16.6</i>
<i>Rural Development</i>	<i>2 143 (2 130)</i>	<i>0.6</i>
<i>Renewable Energies</i>	<i>1 599 (1 410)</i>	<i>13.4</i>
<i>Agribusiness</i>	<i>637 (480)</i>	<i>32.7</i>

<u>Refinancing of lending business</u>	€ billion	
<b>Medium and long-term funding</b>	<b>10.2 (9.6)</b>	<b>6.3</b>
<i>thereof: Euro-MTN</i>	<i>6.7 (6.3)</i>	<i>6.3</i>
<i>AUD-MTN</i>	<i>2.1 (1.1)</i>	<i>90.9</i>
<i>Global bonds</i>	<i>1.4 (2.2)</i>	<i>- 36.4</i>

### 2. Bank balance sheet in accordance with German Commercial Code (HGB)

	€ billion	
Total assets	78.3 (79.2)	- 1.1
Loans and advances to banks	50.0 (51.2)	- 2.3
Securities portfolio	20.3 (22.0)	- 7.7
Promotional volume	69.5 (67.1)	3.6
<i>thereof: Special promotional loans</i>	<i>33.8 (30.2)</i>	<i>11.9</i>
Securitized liabilities	61.4 (62.2)	- 1.3
Own funds	4.1 (4.0)	2.5

### 3. Bank income statement in accordance with German Commercial Code (HGB)

	€ million	
Net interest income	312.7 (352.9)	- 11.4
Administrative expenses	53.2 (44.7)	19.0
Operating result before provision for loan losses and valuation	248.7 (303.7)	- 18.1
Net income for the year	53.0 (51.0)	3.9
Distributable profit	13.3 (12.8)	3.9

### 4. Consolidated statement of comprehensive income in accordance with IFRS

	€ million	
Operating result before fair value measurement and hedge accounting	238.8 (299.5)	- 20.3
Result from fair value measurement and from hedge accounting	221.2 (-55.7)	-
Change in the revaluation reserve	244.6 (565.8)	- 56.8
Group's total comprehensive income	704.6 (809.6)	- 13.0
Group's distributable profit	13.3 (12.8)	3.9

### First Quarter 2014 (2013)

	€ million	
New business in special promotional loans	1 458.6 (1 286.8)	13.4
Operating result before provision for loan losses and valuation (HGB)	58.2 (69.3)	- 16.0
Operating result before fair value measurement and hedge accounting (IFRS)	57.4 (66.5)	- 13.7