

Fiscal Year 2014 (2013)

1. New Business

| <u>Promotional Lending</u> | EUR million | | Change in % |
|-------------------------------------|--------------|----------------|---------------|
| Special promotional loans | 6 858 | (7 236) | - 5.2 |
| <i>thereof: Agriculture</i> | <i>2 725</i> | <i>(2 842)</i> | <i>- 4.1</i> |
| <i>Renewable Energies</i> | <i>2 006</i> | <i>(1 599)</i> | <i>25.5</i> |
| <i>Rural Development</i> | <i>1 559</i> | <i>(2 143)</i> | <i>- 27.2</i> |
| <i>Agribusiness</i> | <i>545</i> | <i>(637)</i> | <i>- 14.3</i> |
| Securitized lending business | 2 419 | (1 919) | 26.0 |
| Standard promotional loans | 2 002 | (2 479) | - 19.3 |

Refinancing of asset business

| | EUR billion | | |
|-------------------------------------|-------------|---------------|---------------|
| Medium and long-term funding | 10.9 | (10.2) | 6.9 |
| <i>thereof: Euro MTN</i> | <i>7.3</i> | <i>(6.7)</i> | <i>9.0</i> |
| <i>Global bonds</i> | <i>1.7</i> | <i>(1.4)</i> | <i>21.4</i> |
| <i>AUD MTN</i> | <i>1.5</i> | <i>(2.1)</i> | <i>- 28.6</i> |

2. Bank balance sheet

| | EUR billion | | |
|---|-------------|---------------|------------|
| according to German Commercial Code (HGB) | | | |
| Total assets | 80.1 | (78.3) | 2.3 |
| Loans and advances to banks | 51.5 | (50.0) | 3.0 |
| Securities portfolio | 20.2 | (20.3) | - 0.5 |
| Promotional volume | 72.8 | (69.5) | 4.7 |
| <i>thereof: Special promotional loans</i> | <i>36.9</i> | <i>(33.8)</i> | <i>9.2</i> |
| Securitized liabilities | 65.8 | (61.4) | 7.2 |
| Own funds | 4.3 | (4.1) | 4.9 |

3. Bank income statement

| | EUR million | | |
|--|--------------|----------------|--------------|
| according to German Commercial Code (HGB) | | | |
| Net interest income | 311.0 | (312.7) | - 0.5 |
| Administrative expenses | 56.6 | (53.2) | 6.4 |
| Operating result before provision for loan losses and valuation | 242.7 | (248.7) | - 2.4 |
| Net income for the year | 55.0 | (53.0) | 3.8 |
| Promotional performance | 90.7 | (96.3) | - 5.8 |
| <i>thereof: Interest rate reduction for special promotional loans</i> | <i>73.9</i> | <i>(77.0)</i> | <i>- 4.0</i> |
| <i>Capital increase of Rehwinkel Foundation</i> | <i>-</i> | <i>(3.0)</i> | <i>-</i> |
| <i>Grants for "Research on Agricultural Innovation"</i> | <i>3.0</i> | <i>(3.0)</i> | <i>0.0</i> |
| <i>Distributable profit</i> | <i>13.8</i> | <i>(13.3)</i> | <i>3.8</i> |