



## Fiscal Year 2015 (2014)

### 1. New Business

<u>Promotional business</u>	EUR million		Change in %
<b>Special promotional loans</b>	<b>7 807</b>	<b>(6 858)</b>	<b>13.8</b>
<i>Of which: Agriculture</i>	3 175	(2 725)	16.5
<i>Rural Development</i>	2 299	(1 559)	47.5
<i>Renewable Energy</i>	1 512	(2 006)	- 24.6
<i>Agribusiness</i>	794	(545)	45.7
<b>Standard promotional loans</b>	<b>3 192</b>	<b>(2 002)</b>	<b>59.4</b>
<b>Securitized promotional business</b>	<b>2 604</b>	<b>(2 419)</b>	<b>7.6</b>
<b>Total new promotional business</b>	<b>13 603</b>	<b>(11 278)</b>	<b>20.6</b>
<u>Funding of promotional business</u>	EUR billion		
<b>Medium and long-term funding</b>	<b>13.0</b>	<b>(10.9)</b>	<b>19.3</b>
<i>Of which: Euro MTN</i>	7.3	(7.3)	0.0
<i>Global bonds</i>	3.0	(1.7)	76.5
<i>AUD MTN</i>	2.2	(1.5)	46.7

### 2. Balance sheet

	EUR billion		
in accordance with the German Commercial Code (HGB)			
Total assets	83.9	(80.1)	4.7
Loans and advances to banks	55.7	(51.5)	8.2
Securities portfolio	18.3	(20.2)	- 9.4
Securitized liabilities	67.3	(65.8)	2.3
Own funds (EUR million)	4 664	(4 333)	7.6

### 3. Income statement

	EUR million		
in accordance with the German Commercial Code (HGB)			
<b>Net interest income</b>	<b>311.9</b>	<b>(311.0)</b>	<b>0.3</b>
Special payout LRB	49.8	-	-
Administrative expenses	59.8	(56.6)	5.7
<b>Operating result before provision for loan losses and valuation</b>	<b>283.3</b>	<b>(242.7)</b>	<b>16.7</b>
Net income	57.0	(55.0)	3.6
<b>Promotional performance</b>	<b>82.9</b>	<b>(90.7)</b>	<b>- 8.6</b>
<i>Of which: Interest rate reduction for special promotional loans</i>	63.6	(73.9)	- 13.9
<i>Capital increase of Rehwinkel Foundation</i>	2.0	-	-
<i>Grants for "Research on Agricultural Innovation"</i>	3.0	(3.0)	0.0
<i>Distributable profit</i>	14.3	(13.8)	3.6